



Contact

Phone

774-766-7740

Email

sethburr@gmail.com

Address

44 Gover Road, Millbury, Ma

Education

2018 - 2022

High School Diploma

Franklin High School

2023 - Present

Computer Science B.S

University Massachusetts Dartmouth

Professional Dev

- Completed **Harvard's CS50**
- **Sethburr.com**
 - Portfolio Website
- **Offduty-social.com**
 - Military exclusive social media platform and podcast
- **Techtonicaltimes.com**
 - Tech news publication with articles automatically created using AI
- **Beyond Bits and Bytes**
 - Podcast about tech and philosophical topics using AI clones of my voice
- **BurrBet**
 - Online casino consisting of only Blackjack currently
- **Github.com/sethb56**
 - Created a programming language named A++
 - Website directory finder in python
- **Circle Smasher (Android App)**
- **Rattle City**
 - Website created for FHS's student section, coordinating themes and providing a store with themed items

Seth Burr

A dedicated and motivated individual currently pursuing a Bachelor of Science in Computer Science at the University of Massachusetts Dartmouth. I have a strong background in sales, exceptional customer service, and a passion for software development. Hence the versatile skill set in programming languages like Python, Java, HTML, CSS, JavaScript, and PHP, I am committed to delivering exceptional results and contributing to the success of your organization.

Experience

○ **May 2023 - October 2023**

Verizon | 99 South Washington St, North Attleboro, Ma

Sales Specialist

As a full-time salesman at Verizon, I delivered exceptional customer service and tailored sales solutions, leveraging extensive knowledge of telecommunications and Verizon's product portfolio. I established strong customer relationships, drove sales through effective upselling, objection handling, and ensured streamlined operations with proficiency in administrative tasks and sales systems utilization.

○ **October 2022 - Present**

Under Armour | 1 Premium Outlet Blvd, Wrentham, Ma

Retail Sales Associate

Elevated shopping experiences with valuable assistance, comprehensive product information, and outstanding customer service. Exceeded sales targets, boosting store revenue. Maintained visual standards, organized inventory efficiently. Fostered a welcoming environment, helped customers find ideal products, ensured clean store ambiance. Leveraged strong sales skills to optimize revenue, meeting targets consistently.

○ **March 2019 - October 2021**

Marlet Basket | 274 Hartford Ave, Bellingham, Ma

Customer Service / Maintenance

Commenced with responsibilities in bagging groceries, retrieving carts, and assisting customers. Earned recognition for exemplary work ethic, leading to collaborative efforts with managers to enhance store operations and perform maintenance tasks. Cultivated strong customer service skills, fostering rapport with clients. Consistently delivered exceptional service, ensuring cleanliness and organization. Demonstrated dedication, initiative, and sought recognition through extended hours and proactive engagement with managers.

References

Trevor Barron

AP Comp Sci A Teacher, FHS

Email: hello@reallygreatsite.com

Professor Gyeera

CIS 180 Professor, UMD

Email: tgyeera@umassd.edu